

Unit Size Down 33% as Tenants Seek **Smaller Spaces**

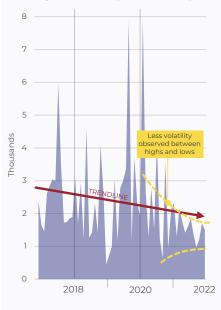
HIGHLIGHTS

- Absorption was overwhelmingly negative in 2022 as more square feet was vacated than leased.1
- Vacancy increased 120 bps since Q3 2022. However, vacancy remains at a 5-year low.
- Average unit size has decreased 33% over the past five years contributing to the lack of absorption.

OVERVIEW

The U.S. Bureau of Labor Statistics (BLS) unemployment rate for the York Metropolitan Statistical Area is 2.8% as of November 2022, which is a 2-year low. ² However, a recent BLS press release indicates job growth in professional and business services averaged 50,000 per month in 2022, roughly half of the average of 94,000 per month in 2021.3

Average Unit Size (Past 5 Years)



As previously discussed in ROCK's Q4 2021 Market Report, unit size continued to decline in 2022 as businesses favor smaller units to control costs. Consequently, new vacancies are outpacing leased square feet, and the office market is working harder to absorb the vacant space.

15 E. Philadelphia Street was purchased by Grotto Community Benefit, LLC with plans to redevelop it from industrial use to co-working office space. The Grotto has proven its co-working model at 2 W Market Street, York City⁴ and will provide flexible office space to startups and established businesses.

WellSpan reversed intentions to lease at 1094 Haines Rd. This is accounted for in this absorption calculation

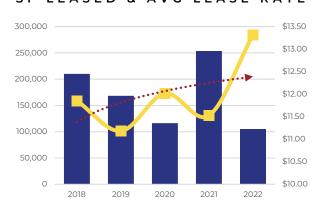
MARKET INDICATORS

Total Inventory	13.44 MSF	
Sales (\$)	\$7.73 M	
Sales (SF)	71,516 SF	
Total Vacancy	3.9% (+120 bps)	
Total Leased (SF)	28,408 SF	
Average Rent	-\$2.09	\blacksquare
Average Rent 12-month rolling average	+\$0.05	

NET ABSORPTION & VACANCY



SF LEASED & AVG LEASE RATE



SF Leased -— Lease Rate PSF · · · · · Lease Rate Trend

²BLS.gov – preliminary value for York-Hanover Statistical Area

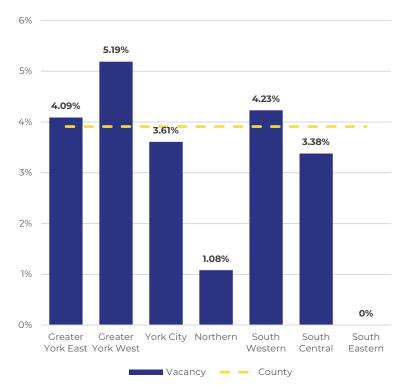
https://www.bls.gov/news.release/pdf/empsit.pdf

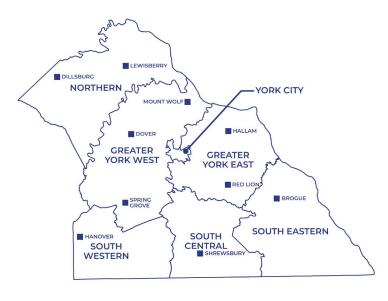
https://www.cpbj.com/yorks-rudy-art-glass-building-sold-to-grotto-commons-to-be-co-workspace/

^{*} SF Leased includes Class A, B & C

^{*} Lease rate includes Class A & B only and > 500 SF

VACANCY BY SUBMARKET





Key Lease Transactions Q4 2022				
PROPERTY	SF	TENANT	TRANSACTION	
912 S George St, York	6,500	RBC Wealth Management	New	
781 Far Hills Dr, New Freedom	5,280	HealthSource Distributors, LLC	New	
1489-1499 S Queen St, York	4,800	Connections – Early Intervention and Supports	New	
1010-1050 Plymouth Rd, York	2,305	Glow Med Spa and Aesthetic Center, LLC	New	
2451-2453 Kingston Ct, York	2,042	Behavioral Healthcare Consultants, P.C.	New	

Key Sales Transactions Q4 2022				
PROPERTY	SF	SELLER/BUYER	PRICE	
316-320 N George St, York	44,244	Kinsley Northwest, LP / Moove In Land & Cattle Company, LLC	\$5,075,000	
1590 Rodney Rd, York	3,960	MLS Development, Inc. /Taneja Real Estate, LLC	\$910,000	
200 W Market St, York	8,722	CODO 200, LP / 200 West Market Street, LLC	\$825,000	
2300 Carlisle Rd, York	5,760	Michael S. & Lorraine M. Swank / Rocket Group, LLC	\$460,000	
1404 E Market St, York	2,072	First Church of Christ Scientist / Grounded Growth Investments, LLC	\$259,000	

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